



Press Release

October sees \$615mn of Private Equity investments, Four-S reports

Mumbai, November 01, 2012: The year 2012 has crossed \$7bn of private equity investments in Indian companies. The first 10 months aggregated \$7.01bn across 371 deals, 30% down compared to \$9.97bn across 344 deals for the same period (Jan-Oct) last year, shows data from Four-S Services. The average deal size also declined from \$35.3mn to \$25.2mn during the same period as PE funds that do larger sized deals are being more cautious and selective in identifying opportunities for investment.

India's macro economic conditions continue to be averse with persistent inflation, slowing GDP growth and a large fiscal deficit. Changes in tax and regulatory have also created uncertainty for investors.

The latest month of October aggregated \$615.1mn of investments across 34 deals, 32% up from the investment of \$466.8bn across 33 deals for the same period last year.

In the largest deal during the month, Blackstone acquired 50% stake in Embassy Property Developments owned portfolio of three business parks for \$200mn. This was followed by another investment by Blackstone - \$100mn for 12.5% stake in International Tractors Limited, a leading manufacturer of tractors under the brand name 'Sonalika'. Fidelity Growth Partners India invested \$75mn in Chennai-headquartered medical technology firm Trivitron Healthcare.

During the month, real estate sector topped the investment chart accounting for 34% of investments with a deal value of \$209.2mn and included the largest transaction. The manufacturing sector occupied the second slot with 4 deals worth \$106.4mn (17%). Pharma & healthcare companies aggregated \$98mn (16%) worth of investments and media & entertainment aggregated \$89mn (14%).

Table: PE/ VC investments in India

	Oct'12	Oct'11	% Chg YoY	Sept'12	% Chg MoM	YTD (Jan-Oct)'12	YTD (Jan-Oct)'11	% Chg YoY
Investment (\$mn)	615.1	466.8	32%	536	15%	7,013.2	9,967	-30%
No. of deals	34	33	3%	28	21%	371	344	8%
Average deal size* (\$mn)	25.6	21.2	21%	21.4	20%	25.2	35.3	-29%

* calculated over disclosed transactions

Source: Four-S Services

Table: Top 5 PE deals in Oct'12

Investors	Target	Stake (%)	Amount (\$Mn)	Sector - Industry
Blackstone	Embassy Property's Office Portfolio	50	200	Real Estate
Blackstone	International Tractors Limited	12.5	100	Manufacturing-Auto
Fidelity Growth Partners India	Trivitron Healthcare	NA	75	Services – Healthcare
Everstone Capital	S. Chand & Company	35.0	38	Services – M&E
Standard Chartered PE	Prime Focus	17.8	35	Services – M&E

Source: Four-S Services

About Four-S Services

Four-S is a boutique firm focusing on cutting-edge Financial Research, Business Advisory and Investment Banking services for clients. Through our deep research into India's high growth industries and accurate and objective advice we have helped many marquee institutional investors take informed investment decisions in private equity and public markets. Four-S has proven success in business advisory, investment banking and investor relations mandates with 100+ corporate clients and large PE funds. For further information on the company please visit www.four-s.com

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